

MAX[®]



Investor Conference

2022.11.30

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MAX[®]
MAX ZIPPER CO., LTD.

Agenda

- ◆ Company profile
- ◆ Financial overview
- ◆ Outlook

Company Profile

**Year of
establishment**

1978

Status

IPO in Taiwan stock market in 2001(8932-TW)

Capital

TWD\$617,076 Thousand

Chairman

F.U. CHUNG

Main Products

**Coil Zipper 、 Invisible Zipper 、 Delrin Zipper 、
Metal Zipper 、 Zipper Accessories 、 Slider
Series and Other Special Zippers.**

Longtan, Taiwan

Date of Building : 1978

Area : 15,000 m²

Employee : 250



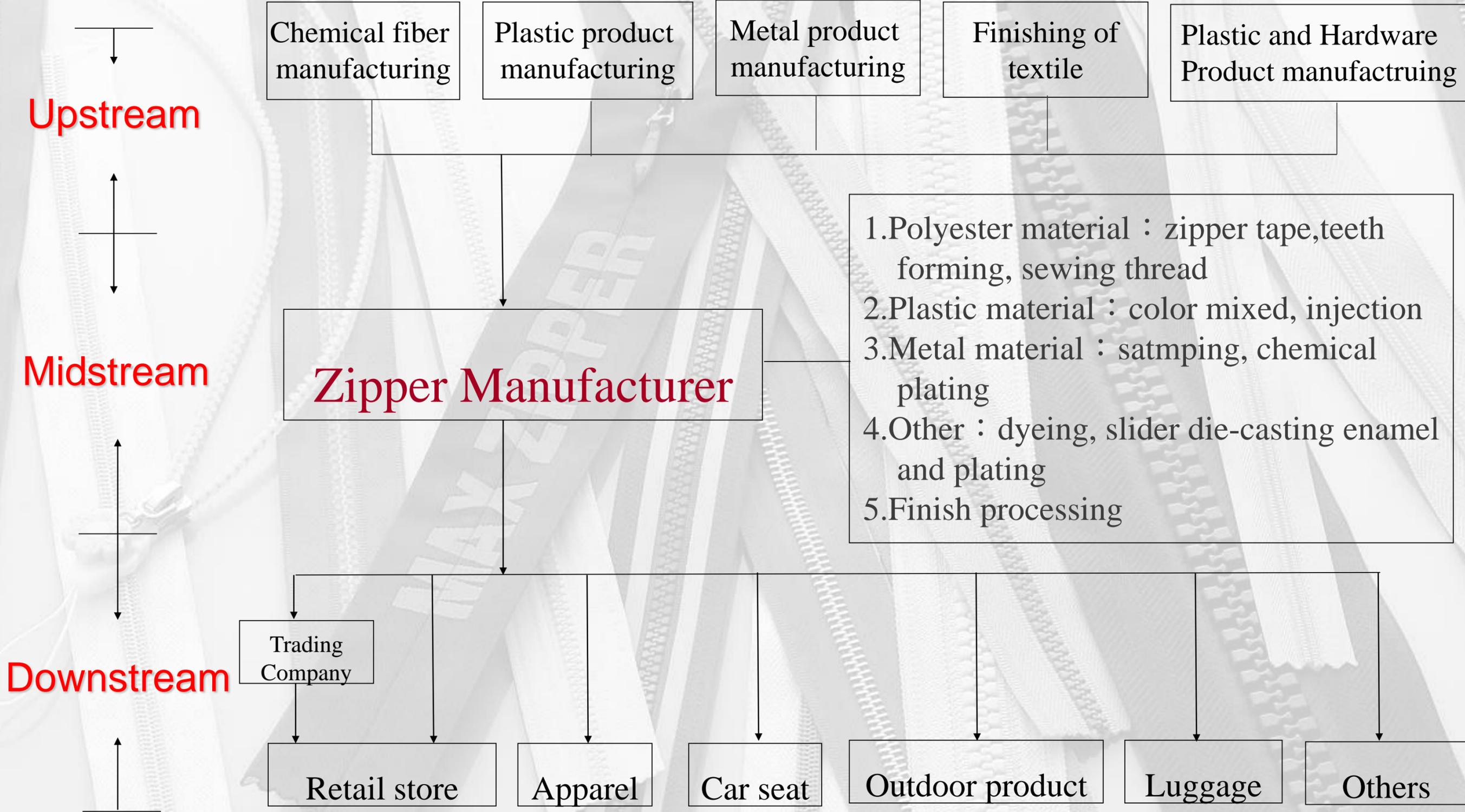
Kunshan, China

Date of Building : 2003

Area : 27,000 m²

Employee : 200

Industry Relevance



Brand Certification

Obtained nearly 60 international well-known brand certification

Industry	Retail	Apparel	Outdoor Product	Luggage	Car Seat
Brand name	JCPenny	Champion	EASTPAK	Samsonite	TOYOTA
	M&S	Wrangler	BURTON	NIKE	MAZDA
	macy's	Lafuma			
	TARGET	M&CO			
	WAL-MART	Orsay			

Main Products



Fire resistant zipper



Water repellent zipper



Invisible zipper

Global Map



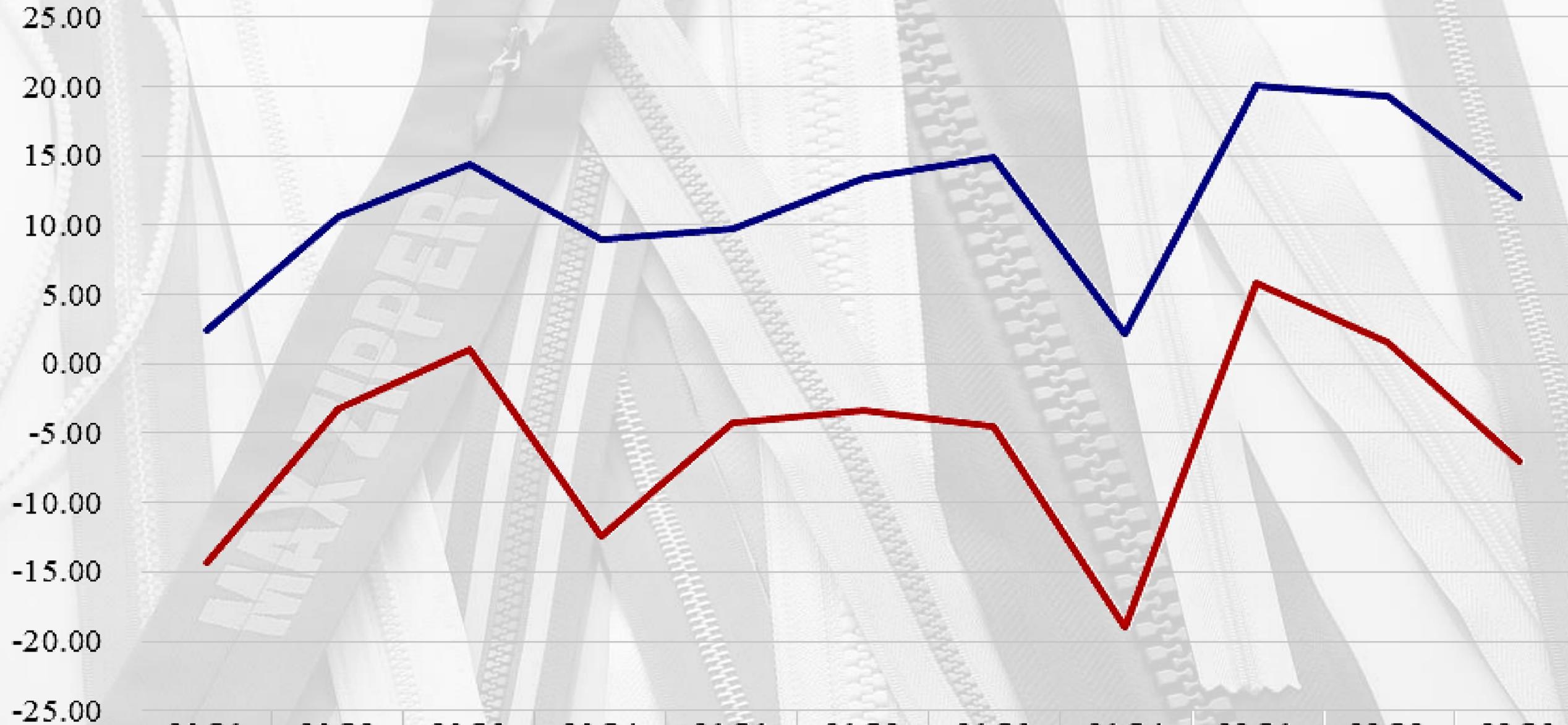
Consolidated Statements of Comprehensive Income

Consolidated Statements Of Comprehensive Income (In Thousands of New Taiwan Dollars)	For the Nine Months Ended September 30				Difference	
	2022		2021		Amount	%
	Amount	%	Amount	%		
Operating revenue	688,867	100.00	744,016	100.00	(55,149)	(7.41)
Operating costs	(564,470)	(81.94)	(649,512)	(87.30)	(85,042)	(13.09)
Gross profit	124,397	18.60	94,504	12.70	29,893	31.63
Operating expenses	(122,416)	(17.77)	(106,141)	(14.27)	16,275	15.33
Profit (loss) from operations	1,981	0.29	(11,637)	(1.56)	13,618	117.02
Non-operating income and expenses	12,811	1.86	(19,205)	(2.58)	32,016	166.71
Profit (loss) before income tax from continuing operations	14,792	2.15	(30,842)	(4.15)	45,634	147.96
Income tax (expense) revenue	(4,969)	(0.72)	1,427	0.19	(6,396)	(448.21)
Net profit (loss) for the period	9,823	1.43	(29,415)	(3.95)	39,238	133.39
Earnings (loss) per share (In Dollar)	0.16		(0.55)		0.71	129.09

Consolidated Balance Sheets

Consolidated Balance Sheets (In Thousands of New Taiwan Dollars)	September 30,2022		September 30,2021		Difference	
	Amount	%	Amount	%	Amount	%
Cash and cash equivalents	371,803	24.38	324,215	20.19	47,588	14.68
Trades receivables	172,096	11.29	196,267	12.22	(24,171)	(12.32)
Inventories	114,220	7.49	183,771	11.44	(69,551)	(37.85)
Investments accounted for using the equity method	6,314	0.41	5,704	0.36	610	10.69
Property, plant and quipment	430,412	28.22	437,328	27.23	(6,916)	(1.58)
Total assets	1,524,965	100.00	1,605,819	100.00	(80,854)	(5.04)
Total current liabilities	679,936	44.59	397,441	24.75	282,495	71.08
Total non-current liabilities	100,765	6.61	465,913	29.01	(365,148)	(78.37)
Total liabilities	780,701	51.19	863,354	53.76	(82,653)	(9.57)
Total equity	744,264	48.81	742,465	46.24	1,799	0.24

Quarterly Net Profit

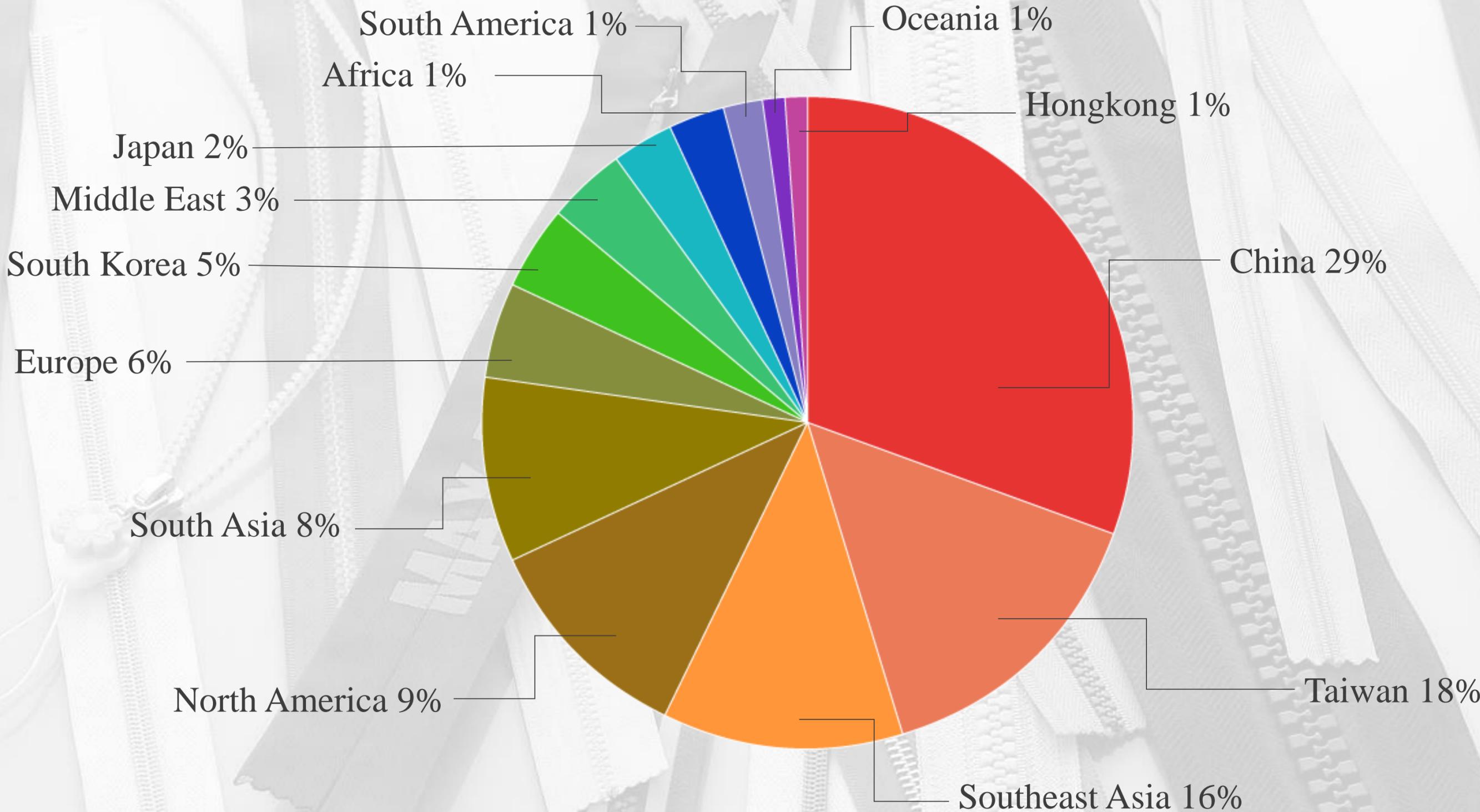


— Gross Margin %

— Net profit Margin %

	20Q1	20Q2	20Q3	20Q4	21Q1	21Q2	21Q3	21Q4	22Q1	22Q2	22Q3
Gross Margin %	2.41	10.61	14.35	8.97	9.71	13.39	14.88	2.19	20.07	19.28	12.07
Net profit Margin %	-14.28	-3.23	1.08	-12.50	-4.22	-3.37	-4.49	-18.98	5.81	1.56	-7.03

Global Sales Distribution



Thank you !

MAX[®] 宏大拉鍊股份有限公司
MAX ZIPPER CO., LTD.